

Profession 8 years experienced trainer will take training  
Real time training with Live project  
To attend free demo class, email me at above email id

Skype: purnendu\_ranjan  
Email: info@php2ranjan.com  
Mobile: 09347045052



## SAP-SD TRAINING



### SAP-SD TRAINING ONLINE AND CLASSROOM

The sales and distribution (SD) function of SAP is part of the logistics area and contains the processes that help a company integrate with their customers. These processes include providing quotations to customers, receiving sales orders via phone, internet or EDI, shipping the finished goods, and finally billing the customer for the goods that they have received.

## SAP-SD COURSE MODULES

### COURSE OVERVIEW

- ✓ Introduction To SAP
- ✓ Introduction About Various Models In SAP
- ✓ Introduction Of Sales & Distribution Module
- ✓ Brief Overview Of SAP Architecture

### ENTERPRISE STRUCTURE

- ✓ Sales Organization
- ✓ Sales Area
- ✓ Sales Office
- ✓ Distribution Channel
- ✓ Sales Group
- ✓ Shipping Point
- ✓ Division

### MASTER DATA

- ✓ Customer Master Data.
- ✓ Customer Material Info Record.
- ✓ Condition Master Data
- ✓ Material Master Data.

### SALES DOCUMENT PROCESSING

- ✓ Working With Sales Documents.
- ✓ Item Categories.
- ✓ Determination Of Item Categories & Schedule Lines.
- ✓ Sales Document Types.
- ✓ Schedule Line Categories.

### OUTLINE AGREEMENTS

- ✓ Scheduling Agreements.
- ✓ Quality Contracts.
- ✓ Service Contracts
- ✓ Contracts
- ✓ Value Contracts.
- ✓ Master Contracts.

### SPECIAL SALES ORDERS

- ✓ Cash Sales
- ✓ Rush Orders

### SHIPPING

- ✓ Working With Shipping Documents
- ✓ Picking, And Packing Goods
- ✓ Goods Issue
- ✓ Processing Deliveries

### PROJECT ORIENTATION TRAINING / WORK SHOP

- ✓ System Landscape.
- ✓ Testing (Unit Testing & Integration Testing)
- ✓ Functional Specs
- ✓ ASAP Methodology
- ✓ Exposure To ABAP Functionalities
- ✓ Tickets (Real Time Issues)
- ✓ Transportation Of Requests

### OVERVIEW OF SAP ABAP

- ✓ Introduction To ABAP
- ✓ Overview Of ALV Reports
- ✓ Data Migration Tool (LSMW / BDC)
- ✓ ABAP Dictionary
- ✓ Concept On ALE
- ✓ Enhancement Functionalities