Profession 8 years experienced trainer will take training
Real time training with Live project
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🛠 ONLINE ADVANCE SAP CRM TRAINING

✅ ADVANCE SAP CRM ONLINE AND CLASSROOM

Best SAP CRM training institute php2ranjan,Hyderabad,provides real-time and placement oriented SAP CRM training in Hyderabad. We also provides Best SAP CRM training courses in Hyderabad. SAP CRM training course content designed basic to advanced levels. we have a team of SAP CRM experts who are working professionals with hands on real time SAP CRM projects knowledge, which will give students an edge over other Training Institutes.
Our Online SAP CRM course is intended for Beginners, Web Designers and Web Developers to master the concepts of PHP MySQL to create own PHP applications.

SAP CRM COURSE MODULES

BUSINESS PARTNERS

✔ BP Roles	✔ Relationships	✔ BP Configuration Settings-CRM
✔ Number Ranges	✔ Standard SAP CRM Queries For Requirement Gathering	✔ **Download-ECC->CRM->Initial Load Settings->Delta Load**
✔ Classification		
✔ BP Hierarchies,BPtypes		

ORGANIZATION MODEL

✔ Introduction Of CRM Org Model.	✔ **Attributes**->Sales, Service, Marketing.	✔ Organization Data Determination.
✔ Differences Between CRM And EQ Org Model	✔ **Division**->Dummy Division,R/3 Division Mapping.	✔ Mapping Of ECC-Sales Org To CRM Root Org
✔ Mapping Of ECC Org Model With CRM	✔ **Distribution Channel**->R/3 Distribution Channel Mapping	✔ Middleware Settings To Download ECC Sales Org
✔ **Functionality**->Sales, Service, Marketing.	✔ Rule Type And Responsibility Type.	

PRODUCT

✔ Product Customization On Stand Alone	✔ Condition Procedures	✔ Download Materials & Products
✔ Define Hierarchies & Categories	✔ Product Customization With ECC As Backend	✔ Download Attributes & Set Types
✔ Assign Application To Different Functionalities	✔ Download Hierarchies And Categories	✔ Create Material, Service & Warranty Product
✔ Business Role	✔ Navigation Bar Profile	✔ Technical Profile
✔ PFCG Authorizations & Roles For Different Vertical Business Roles		✔ Assign Business Roles To Org Model

SALES

✔ Opportunity Management	✔ Sales Quotation	✔ Sales Order
✔ Sales Agreement		✔ Lead Management

SERVICE

✔ I Base	✔ Service Requests/ Service Ticket	✔ Service Agreement
✔ Complaints & Returns With SLA	✔ In-House Repair	✔ Service Contract
✔ Comp & Returns With Credit & Debit Memo	✔ Product Service Letter	✔ Service Order

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✔ Account Identification	✔ Agent Inbox	✔ Interactive Scripts
✔ Case Management	✔ Call List	✔ Broad Cast Messaging
✔ Fact Sheet	✔ Alerts	✔ ERMS Configuration & Routing Rules