Profession 8 years experienced trainer will take training
Real time training with Live project
To attend free demo class, email me at above email id

Skype: purnendu_ranjan
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🛠 SALESFORCE TRAINING

✅ SALESFORCE TRAINING ONLINE AND CLASSROOM

Salesforce.com CRM Training in Hyderabad India: We offer Salesforce.com CRM Training in Hyderabad India for customers in India and abroad. Our Salesforce CRM Training is delivered in classroom at customer premises.

We offer training courses for every role in your organization. If you are planning for implementing Saleforce.com CRM – you can trust our experience in cloud computing and SaaS deployments.

SALESFORCE COURSE MODULES

CRM END USER TRAINING

- ✔ CRM Sales End User Training
- ✔ CRM Marketing End User Training
- ✔ CRM Service End User Training
- ✔ CRM Management End User Training

BENEFITS OF TRAINING

- ✔ Higher User Adoption Rate?
- ✔ Better ROI
- ✔ On Time Deployments
- ✔ Cost Savings

WHAT IS CRM?

- ✔ How CRM Can Help?
- ✔ Sales Force CRM Navigation Terminology
- ✔ Compare Salesforce.Com CRM With Other CRM Products
- ✔ Customization In Sales Force CRM
- ✔ Personal Setup
- ✔ App Setup
- ✔ Admin Setup
- ✔ Salesforce Cloud Overview
- ✔ Introduction To Sales Force CRM Setup Tool
- ✔ Sales Cloud
- ✔ Service Cloud
- ✔ Collaboration Cloud
- ✔ Project Development Life Cycle

SALES FORCE EDITIONS

- ✔ Apex Data Loader
- ✔ Organization Administration
- ✔ Set Your Organization's Language & Locale
- ✔ Manage Currency
- ✔ Customization
- ✔ Create Custom Profiles & Custom Fields
- ✔ Define Dependent Pick List
- ✔ Customize Lookup Fields
- ✔ Customize Validation & Formulas
- ✔ Customize Page Layouts
- ✔ Customize Standard Related Lists
- ✔ Use Field-Level Security
- ✔ Workflow
- ✔ Define Workflow
- ✔ Set Up Workflow Rules
- ✔ Set Up Workflow Tasks & Alerts
- ✔ Workflow Approvals
- ✔ Plan Approvals Using Workflow
- ✔ Use The Approval Wizard Standard Vs Jump Start
- ✔ Create Workflow Approvals

ADVANCED EXAMPLES

- ✔ APEX
- ✔ Introduction To Apex
- ✔ Pupose Of Apex
- ✔ Apex Fundamentals
- ✔ Collections
- ✔ Loops
- ✔ Apex Scheduling
- ✔ Triggers
- ✔ Invoking Apex
- ✔ Classes, Objects And Interfaces
- ✔ Testing Apex
- ✔ Dynamic Apex
- ✔ Batch Apex
- ✔ Debugging Apex
- ✔ Deploying Apex
- ✔ Developing Apex In Managed Packages

SECURITY & ACCESS

- ✔ Create & Manager Users
- ✔ Set Organization-Wide Defaults
- ✔ Learn About Record Accessed
- ✔ Create The Role Hierarchy
- ✔ Learn About Role Transfer & Mass Transfer Functionality
- ✔ Profiles, Login History
- ✔ Data Utilities
- ✔ Importing Overview
- ✔ Learn About Import Solutions & Custom Object Records Using The Data Loader
- ✔ User Mass Delete
- ✔ Initiate Weekly Export
- ✔ Use Storage
- ✔ Analytics
- ✔ Create Custom Reports
- ✔ Use Advanced Filters
- ✔ Use Conditional Highlighting
- ✔ Use Custom Summary Formulas
- ✔ Use Dashboards
- ✔ Extending Salesforce CRM
- ✔ Learn About Custom Objects
- ✔ Learn About Custom Tabs
- ✔ Learn About Custom Web Tabs
- ✔ The Appexchnage
- ✔ The AppExchange
- ✔ Install An App
- ✔ Delete An App
- ✔ Visual Force
- ✔ Introduction And Tools
- ✔ Purpose Of Visualfoce
- ✔ MVC Architecture
- ✔ Controllers
- ✔ Variables And Formulas
- ✔ Standard Controllers And Standard List Controllers
- ✔ Custom Controllers And Controller Extensions
- ✔ Using Static Resources And Custom Components
- ✔ Styling VF Pages